

October 22, 2007

Dear RCC Member:

Over the past few weeks some of the members of the Ridgeline Country Club have approached me and my staff about the possibilities of becoming members of the Tustin Hills Racquet Club in the near future. Many of these people are probably your friends and neighbors.

Of course we at THRC are very enthusiastic about these possibilities. Any time the critical mass of a club can grow, without overcrowding, things can only be better. The members of both clubs will benefit by having more new players with which to play, more club tennis events, better social functions, and best of all, more new tennis friends.

We at THRC are very proud of our club, as I am sure you are of RCC. Located in the foothills of Tustin and established in 1958, we are the oldest private club in Orange County and considered by many to be one of the most beautiful and best maintained. We would love to have you visit.

A few weeks ago some of the men from RCC asked us to host an interclub match and everyone from both clubs had a great time. We are going to have a similar day for the women in the very near future. And we were planning to make a special offer to all RCC members after both of these matches were complete. However, many of you have asked us to make our membership offer as soon as possible. So we have decided not to wait.

If you are currently a member of RCC here is the offer:

- This offer is only to the **FIRST 50** people to join.
- You can join THRC and **we will waive** the initiation fee (\$800 for families & \$500 for singles).
- To help introduce you to our club and our members, your monthly dues will be **half price** for the first three months.
- We realize and are sensitive to the fact that some of you are currently members of Pacific Sun, Hill & Dale, Sundowners, Hill & Canyon, and USTA teams. We know you would like to finish the year on those teams. Therefore, your dues at THRC will be **half price until June 2008** if you or your spouse is on one of these teams. Or **if you prefer**, we can waive your dues altogether for a non-refundable deposit. The deposit will be applied to your dues which will start when you begin to use THRC in June 2008 or sooner if you choose.

Please remember that this offer is for the first 50 memberships only. We apologize in advance to anyone from RCC who did not receive this invitation, as we do not have everyone's address and ask you to please pass this information along to them on our behalf. We look forward to seeing many of you again and meeting some of you for the first time.

Sincerely,

Chuck Pate
Owner